

## Winter traffic continues to increase at Grenoble-Isère airport

***With 440 356 passengers from December 2008 to April 2009, the Grenoble-Isère international airport, managed since 2004 by VINCI Airports and Keolis on behalf of the Isère Departmental Council, has broken a new visitor record. The season's result was not only positive in terms of quantity, it was also positive with respect to the quality of services provided to the passengers.***

### → Growing traffic

Overall traffic registered an increase of 6 % from the 1<sup>st</sup> December 2008 to the 30<sup>th</sup> April 2009, with strong increases in January and April. The peaks in these two months were, in part, the result of a number of diversions the Grenoble hub accepted due to difficult meteorological conditions in neighbouring airports

Charter traffic, dominated by the British, grew by 20% to represent 62% of overall traffic. The regular flights offered by 5 companies this winter (Ryanair, Easyjet, Airsouthwest, Transavia and Wizz) underwent a slight decline.

The importance of the British market (77% of passengers) is connected in part to the offer of regular flights to 11 destinations in the United Kingdom, including 3 London airports (Stansted, Gatwick and Luton), as well as the cross-channel charter traffic, which enjoys the presence of the two largest European tourism groups: Tui Travel and Thomas Cook. The four weekly flights to Rotterdam operated by Transavia helped the Scandinavian market grow to reach 10.3% of the traffic this winter. The postponement of flights with Sterling airlines, initially leaving from Chambéry, certainly contributed to this result.

### → Qualitative development

Grenoble-Isère airport, always keen to satisfy passengers, underlined this winter the quality of the services offered:

- Car parks, sometimes saturated at the start of the season, were expanded and signage increased.
- The Internet site [www.grenoble-airport.com](http://www.grenoble-airport.com) now provides flight times and offers good "low-cost" travel combinations.
- For their second season, Terminal Business offered a service adapted to a privileged clientele. Over 3500 passengers, the majority of whom were British and Russian, were welcomed to this warm and discrete setting.
- Flights were staggered across the entire weekend, because of the increase in Sunday traffic.

The airport integrated in its environment:

- The airport is involved in local life, and open to the public through an open-day at the start of the season, and through regular school visits.
- All maintenance products are now environmentally friendly and the packaging is re-usable and recyclable.

### ***Shareholders in SEAGI, the company operating the airport: VINCI Airports and Keolis***

*VINCI Airports are a subsidiary of VINCI Concessions, leading European operator of transport infrastructure concessions, with turnover in 2008 of 4 781 million Euros from 600 million clients. VINCI Concessions manage 4 airports in France in partnership with Keolis Airport: Grenoble-Isère, Chambéry-Savoie, Clermont-Ferrand-Auvergne and Quimper Cornouaille, and 3 airports in Cambodia, for total traffic of over 4.5 million passengers.*

*Keolis Airport are the airport management specialists in the Keolis group, leading private operators of public travel transport in France and world leader in the management of automatic underground systems. Each year, over 1.8 billion travellers travel thanks to the 38 000 employees of the Group, for turnover of €3.2 billion in 2008. In partnership with VINCI Airports, Keolis Airport manage 3 airports: Grenoble-Isère, Chambéry-Savoie, Clermont-Ferrand-Auvergne and Quimper Cornouaille, as well as 3 airports on their own*