

FEES AND CHARGES

BUSINESS AVIATION

2024-2025



GRENOBLE ALPES ISÈRE
AIRPORT

POWERED BY **VINCI** 
AIRPORTS

CONTENTS

CONTACTS 03

GENERAL CONDITIONS 04

Rates	04
Invoicing	04
Payment conditions	05
Procedure in the event of late payment or non-payment	06
Original version, applicable law and settlement of disputes	07
Application of VAT	07

CANCELLATION POLICY 08

AIRPORT FEES 09

Preamble	09
Definitions	10
Landing charge	10
Parking charge	12
Lighting charge	12
Passenger service charge	13
Fuel delivery charge	13

HANDLING RATES 14

Preamble	14
Definition of operations	14
Aircraft handling rates	15
Helicopters handling rates	15
Services included in the handling rate	16
Additional option - De-icing	16
Ramp equipment and services	17
Opening hours extensions	17
Services	17



CONTACTS

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GENERAL CONDITIONS

The present general terms and conditions apply to services provided by SEAGI according to article L.6325-1 and seq. of the Transports Code.

RATES

Tariffs are expressed in Euros (€) and excluded VAT. Tariffs are revisable and their modification is subject to publication.

INVOICING

Invoices are issued according to information provided by the client (I.D., billing address, VAT number, registration, etc.). The client is required to inform SEAGI of any modifications.
Invoices are issued in Euros (€).

PAYMENT CONDITIONS

Payment is considered as complete when the funds have been received in the SEAGI accounts. Invoices shall be paid in Euros (€) (no discount will be given for advanced payment nor for security deposit).

Immediate payment

Invoices are payable to SEAGI by cash or credit card (VISA, Mastercard, AMEX) prior to take-off by the aircraft operator or the owner who has no special agreement with the SEAGI.

In the event of non-payment, the invoice will be sent to the user at the end of the current month with a surcharge of **€54** corresponding to invoicing charges.

Payment on a credit basis

Users and airlines, which present the necessary guarantees, may be allowed by SEAGI under express written authorisation, to pay invoices on a credit basis, within 15 days after the issue date.

In case of late payment, the customer account will be cancelled and all future invoices will be subject to immediate payment by cash or credit card before each departure flight.

Users permitted to pay on a credit basis may settle by:

Bank transfer

- To : SEAGI
- Bank : BNP Paribas
- Address : Centre d'affaires La Défense Entreprises
5 bis, place de la Défense
92974 Paris La Défense Cedex - France
- IBAN : FR76 3000 4006 1700 0102 8915 680
- BIC : BNPAFRPPPTX

For funds transfers from abroad, bank charges are at the expense of the issuing party.

Cheque payment

- Made payable to : SEAGI
Aéroport Grenoble Alpes Isère
38590 Saint Etienne de Saint Geoirs
France

In order to facilitate the processing of payments, the user should provide the reference number stated on the invoices (client and invoice numbers) corresponding to each payment.

PROCEDURE IN THE EVENT OF LATE PAYMENT OR NON-PAYMENT

Late payment

Any invoice issued by SEAGI which remains unpaid at the due date shall generate an automatic reminder letter.

In the event of late payment, any guarantees provided may be used to settle the outstanding debt. The user will be formally notified by recorded delivery letter if such action is being taken by the SEAGI.

Penalties for late payment

All sums due which are not paid on the due date shall bear interest from day to day at the rate of three times the French legal interest rate currently in force, from the date when such sums were due until the date of payment (both dates inclusive).

Disputes and recovery fees

In the event that a second reminder letter should remain unanswered after 15 days, the file will be transferred to the SEAGI's litigation department, which will enter into any necessary legal procedures in order to recover the outstanding debts.

A single payment to cover the recovery costs will be due in the event of late payment and is fixed at **€ 40** per invoice (Decree n° 2012-1115, 2nd October 2012). If the recovery amounts actually incurred should prove to be higher, an additional indemnity may be claimed.

Detention of aircraft

An unpaid invoice can entail the application of particular measures, and in particular the provisional seizure of the aircraft under the conditions envisaged with the article L6133-2 of the Transport code.

Claims and queries

Claims are not payment suspensive. Queries are admissible during a period of one year from the issuing date of the invoice. They must be sent in written form to the accounting department at the following address:

SEAGI - Aéroport Grenoble Alpes Isère
38590 SAINT ETIENNE DE SAINT GEOIRS
France

or by email at: ***businessaviation@grenoble-airport.com***

All complaints must specify:

- the number of the concerned invoice;
- the date and number of the concerned flight;
- the claimed service.

ORIGINAL VERSION, APPLICABLE LAW AND SETTLEMENT OF DISPUTES

The current document is subject to French law. Any disputes arising out of or relating to this document shall be subject to the exclusive jurisdiction of French Courts.

In the event of controversial interpretation of any of the above articles in English language, the original French version will be considered as the only official text.

APPLICATION OF VAT

All tariffs mentionned in the present document exclude VAT.
VAT will be invoiced at the current applicable rate.

Exemptions from VAT are applicable according to:

- **Article 262, II-4 of the French General Tax Code (Code Général des Impôts)**

« II. Are VAT excluded:

4. all operations concerning delivery, transformation, repair, maintenance, chartering and renting of aircrafts used by a company, which can certify that flights to and from foreign destinations, outside Metropolitan France, represent at least 80% of its activity.» »

- **The points e), f) and g) of the article 148 of the European Directive 2006/112 CE of 28/11/2006**

Member States shall exempt the following transactions:

(e) the supply of goods for the fuelling and provisioning of aircraft used by airlines operating for reward chiefly on international routes;

(f) the supply, modification, repair, maintenance, chartering and hiring of the aircraft referred to in point (e), and the supply, hiring, repair and maintenance of equipment incorporated or used therein;

(g) the supply of services, other than those referred to in point (f), to meet the direct needs of the aircraft referred to in point (e) or of their cargoes.

- **Articles 259-A and 259-1° of the French Tax Code (FTC)** set the VAT rules applicable to ancillary services, making a distinction between ancillary services which are physically performed or effectively take place in France or abroad and other ancillary services which are not subject to French VAT based on the general principle of taxation at the customer's place of establishment.

All other services not mentioned above are subject to the current VAT rate.

The different services concerned by the exemption are clearly identified by articles 73D and E of Annex III of the French General Tax Code.



CANCELLATION POLICY

Annual conditions

Cancellation of flight requiring extension of opening hours **less than 48 hours before arrival**



100% of the planned extension rate will be invoiced (in addition to different cancellation fees as mentioned below)

Applicable

- Weekends from 14th December 2024 to 31th March 2025
- Tuesdays the 26th of December 2024 and the 2nd of January 2025

Cancellation with **between 24 and 48 hours'** notice (unless cancellation is due to weather conditions or ATC slot)



50% of the Full/Full handling rate will be invoiced

Cancellation without notice or with **less than 24 hours'** notice (unless cancellation is due to weather conditions or ATC slot)



100% of the Full/Full handling rate will be invoiced

Parking reservations from Friday 1200 LT until Monday 1200 LT cancelled **less than 48 hours** before arrival



100% of the weekend* parking rate will be invoiced (*from Friday 21.00 to Monday 8.00 local time)



AIRPORT FEES

Applicable from 1st December 2024

PREAMBLE

The information and airport charges listed below form part of the current published document "Information on tariff regulations" following the meeting of the Economic Consultative Commission on 26th June 2024.

The below mentioned airport charges are specific to business aviation activity.

The full, original document is available on the airport website : www.grenoble-airport.com.

If at any time any part of these tariff regulations (including any one or more of the articles of this document) is held to be or becomes void or otherwise unenforceable for any reason under any applicable law, the same shall be deemed omitted from these tariff regulations and the validity and/or enforceability of the remaining provisions of these tariff regulations shall, as far as is possible, not in any way be affected or impaired as a result of that omission. In such events the SEAGI will not be held responsible.

These tariff regulations can be at any time revised by the SEAGI to take into account any arising changes in applicable laws, rules or regulations.

The fees and charges mentioned in this document may be revised in accordance with the French Civil Aviation Code.

DEFINITIONS

Departing passenger : any passenger of at least two years of age departing on a flight from Grenoble airport.

Schengen traffic : any passenger departing on a flight to a final destination within the Schengen area.

International traffic : any passenger departing on a flight to a final destination outside the Schengen area.

National traffic : any passenger departing on a flight to a final destination in France (French overseas territories included).

MTOW : Maximum Take Of Weight must be expressed in metric ton and rounded up to the next unit. Documents giving proof of the MTOW must be provided to the carrier by the aircraft owner.

LANDING CHARGE

The landing charge is levied for all aircraft landing at Grenoble Airport and is payable to the SEAGI.

The landing charges are calculated on the MTOW of the aircraft as stated in the Airworthiness Certificate, the Aircraft Flight Manual or in any other equivalent official document (e.g. Veritas data base).

No surcharge will be applied in relation to the aircraft's noise group.

Landing charge

MTOW		FEE
0 - 13 tons	fix	€11,71
	+ per ton > 6	€2,14 / t
13 - 25 tons	fix	€26,90
	+ per ton > 13	€1,28 / t
25 - 75 tons	fix	€42,18
	+ per ton > 25	€4,44 / t
> 75 tons	fix	€264,79
	+ per ton > 75	€5,35 / t

Peak time surcharge

A **5%** surcharge on the landing charge will be applied on **Saturdays from 4pm local time during winter season***. (*For 2024-2025 winter: from 14th December 2024 to 6th April 2025.)

A **10%** surcharge on the landing charge will be applied on **Saturday until 4pm local time and on Sunday until noon local time**, during that same period.

Special conditions

A discount on landing charges is applicable for:

- helicopters - **50%** discount
- non commercial training flights **75%** discount

All aircraft forced to return to Grenoble Airport due to technical problems or adverse weather conditions are exempt from the landing charge.

Carbon modulation

As part of its environmental strategy, SEAGI wishes to encourage airlines and aeronautical users using Grenoble Isère Airport to operate aircrafts which emit less CO2 by applying a Carbon Modulation.

This is a bonus / penalty percentage on the landing fee and is intended to be financially neutral at the SEAGI level. This modulation applies to all aircraft (except those exempted in Special Conditions).

Principles and calculation:

- Financial neutrality for SEAGI
- Calculation of CO2 emissions produced during the LTO cycle (cycle that covers the approach, taxiing, take-off and climb phases, below 3,000 feet), based on the aircraft registration
- Consideration of the aircraft seats configuration. This gives the LTO Cycle / seat (allowing an analysis of LTO cycle by seat)

The comparison of an aircraft LTO cycle / seat versus the 2023 average LTO cycle / seat (of the aircraft group to which it relates) allows to determine whether the aircraft will be subject to a bonus or a penalty.

If the real emissions (LTO cycle by seat) of an aircraft are:	Results
• Higher than the baseline	Malus
• Lower than the baseline	Bonus
• Equal to the baseline	No malus, no bonus

The baseline at Grenoble Isère Airport in 2024

Baseline	22,30
Modulation factor in case of bonus	0,12%
Modulation factor in case of malus	0,04%

Formula

$((\text{Baseline-emissions by LTO cycle}) \times \text{modulation factor}) \times \text{landing fee}$

Special conditions

All aircrafts forced to return Grenoble Isère Airport due to technical problems or adverse weather conditions, as well as all military and medical flights, are exempt from the carbon modulation on landing charge.

PARKING CHARGE

A charge is levied for the parking of all aircraft at Grenoble Airport and is payable to the SEAGI. The parking duration is based on the difference between the landing time and the take-off time as indicated on the strip which is considered as an official document.

The SEAGI determines the parking position where the aircraft must be parked.

The charge is calculated on the basis of the MTOW indicated in the Airworthiness Certificate, the Aircraft Flight Manual or in any other equivalent official document and on the total parking time and rounded up to the next unit.

The parking charge is calculated as follows:

- MTOW ≤ 15 tons : **€0.26** per ton and hour
 - MTOW > 15 tons : **€0.32** per ton and hour
- First 60 minutes free of charge for commercial and business flights.
Each hour commenced is due in full.

For long or frequent stays, the parking charge and its terms of payment can be subject to mutual agreements between the Operator and the SEAGI.

Peak time surcharge

A **100%** surcharge applies on the parking charge during winter season*. (*For 2024-2025 winter: from 14th December 2024 to 6th April 2025)

LIGHTING CHARGE

Each aircraft movement operated with the use of runway lighting will be charged **€36.98**

Peak time surcharge

A **5%** surcharge on the lighting charge will apply on **Saturdays from 4pm local time during winter season***. (*For 2024-2025 winter: from 14th December 2024 to 6th April 2025)

A **10%** surcharge on the lighting charge will apply on **Saturdays until 4pm local time and on Sunday mornings until noon local time**, during that same period.

Special conditions

There is a **50%** discount for aircraft belonging to transport companies or air companies that perform training flights which do not involve transportation or remunerated work during those flights.

PASSENGER SERVICE CHARGE

VIP Terminal

The passenger service charge for using the VIP terminal amounts to::

- **€24.57** for National and Schengen passengers;
- **€36.28** for International passengers.

Charges for passengers with reduced mobility

A charge for passengers with reduced mobility is due to the SEAGI for each departing passenger on commercial flights and on each departing passenger of a private aircraft with an MTOW more than 6 tons.

The charge for passengers with reduced mobility amounts to **€0.75** per departing passenger.

The operator transporting the passengers acts as debtor towards the SEAGI. This charge is included in the passenger service charge line on the invoice.

Exemption of the passenger service charge:

- passengers on a direct transit flight;
- infants under the age of two;
- inflight staff;
- passengers from an aircraft forced to return to the airport due to technical problems or adverse weather conditions.

FUEL DELIVERY CHARGE

A charge is due for fuel delivery at Grenoble Airport. The charge is invoiced by the companies authorized by the SEAGI to sell aircraft fuel on site.

The fuel delivery charge amounts to:

- Jet engine fuel (JET A1): **€0.22** per hectolitre
- Piston engine fuel (AVGAS 100LL): **€0.30** per hectolitre



HANDLING RATES

Applicable from 1st December 2024 to 30th November 2025

PREAMBLE

All handling requests will be invoiced at the below rates.

Handling is mandatory for all aircraft – private or commercial – with a MTOW greater than 3 tons except **on Saturdays from 14th December 2024 to 31th March 2025 on which handling is mandatory for all aircrafts**. Handling is mandatory for all helicopters with passengers.

Ground handling services are provided in accordance with the terms and provisions of the IATA Ground Handling Agreement (GHA) 2018, subject to the following conditions:

- Articles 7.1, 7.2 and 7.3 of the Main Agreement are excluded. The SEAGI payment terms apply in all circumstances.
- Articles 11.1 to 11.10 of the Main Agreement are not applicable.
- Notwithstanding Article 3.1 of the Main Agreement, SEAGI has the right to delegate any of the agreed services to subcontractors without the carrier's prior written consent.
- The limit of liability referred to in article 8.5(a) of the Main Agreement is USD 500 000.

DEFINITIONS

Ferry/ferry: no passengers on arrival and on departure.

Ferry/full or full/ferry: passengers on arrival or on departure.

Full/full: passengers on arrival and on departure.

SURCHARGE AND SPECIAL CONDITIONS

FOR AIRCRAFT

A **50%** surcharge will be applied to the relevant handling rate on all flights operated on Sundays and on national holidays (French calendar) from 14th December 2024 to 31th March 2025, including the Thursdays the 26th of December 2024 and the 2nd of January 2025.

A **50%** surcharge will be applied to the relevant handling rate on all flights operated on Saturdays from 1st of February to 8th of March 2025.

FOR HELICOPTERS

A **50%** surcharge will be applied to the relevant handling rate on all flights operated on Saturdays and Sundays from 14th of December 2024 to 31st March 2025 including Thursdays the 26th of December 2024 and the 2nd of January 2025.

AIRCRAFT HANDLING RATES

CAT	MTOW	FERRY / FERRY	FERRY/FULL OR FULL/FERRY	FULL / FULL
1	Less than 3 tons	€79	€108	€154
2	From 3 to less than 6 tons	€153	€217	€309
3	From 6 to less than 10 tons	€330	€461	€659
4	From 10 to less than 18 tons	€516	€693	€957
5	From 18 to less than 34 tons	€750	€1,020	€1,422
6	From 34 to less than 45 tons	€1,518	€2,094	€2,957
7	From 45 to less than 75 tons	€1,641	€2,264	€3,195
8	More than 75 tons	€2,001	€2,768	€3,923

HELICOPTERS HANDLING RATES

CAT	MTOW	FERRY / FERRY	FERRY/FULL OR FULL/FERRY	FULL / FULL
H0	Helicopter < 3 tons	€56	€79	€113
H1	Helicopter > 3 tons	€85	€121	€175

SERVICES INCLUDED IN THE HANDLING RATE

SERVICES	FERRY / FULL OR FULL / FERRY OR FULL / FULL	FERRY / FERRY
Marshalling	X	X
Wheel-chock positioning and removal	X	X
Passengers boarding and/or disembarking	X	
Baggage handling (for passengers and crews)	X	X
Administrative support (immigration, customs...)	X	X
Liaison with ATC	X	X
Crew assistance	X	X
Push <small>(excluding from the 1st of February to 8th March 2025)</small>	X	X

ADDITIONAL OPTIONS

De-icing

C A T	Wingspan	Aircraft Type	Anti-icing		De-icing		De/anti-icing	
			part operation	full operation	part operation	full operation	part operation	full operation
1	13 m or less	BE58 / C510 / E50P / FA10 / PAY1-2 / TBM7 - 8 - 9 / SR22 / EA50	€433	€541	€983	€1,110	€1,065	€1,334
2	From 13,1 m to 15 m	BE40 / C501 / C525 / H25A / LJ35 - 40 - 45 - 60 / P180 / PAY3 / PRM1 / DA42 / P46T	€587	€734	€1,295	€1,726	€1,658	€2,073
3	From 15,1 m to 19 m	B190 / B350 / BE20 - 30 / C25A / C25B / C25C / C550 / C551 / C560 / C56X / C650 / E55P / FA20 - 50 / G150 / GALX / H25B / H25C / PC12 / PC24 / BE9L	€814	€1,029	€1,771	€2,279	€2,187	€2,735
4	From 19,1 m to 24 m	B736 / C680 / CL30 - 60 - 850 / CRJ2 / D328 / E135 - 145 / F2TH / F900 / GLF3 / G250 / C750	€928	€1,159	€1,909	€2,415	€2,319	€2,898
5	From 24,1 m to 38 m	A318 - 319 - 320 / B732 - 733 - 735 - 737 - 738 / F100 / FAX7 / FAX8 / GL5T / GL6T / GL7T / GLEX / GLF4 - 5 - 6	€1,040	€1,300	€2,195	€2,761	€2,651	€3,314
6	From 38,1 m to 44 m	A310 - 321 / A400M	€1,154	€1,443	€2,475	€3,110	€2,985	€3,730
7	More than 44 m	B767	€1,371	€1,712	€2,589	€3,400	€3,265	€4,080

RAMP EQUIPMENT AND SERVICES

GPU - start up only	€62 / operation
GPU	€194 / usage (up to 60min) €39 / additional 15 min
ASU	€483 / operation
Toilet service	€77
Potable water	€77

Push Applicable from the 1st of February to the 8th of March 2025

Less than 3 tons	€34
From 3 to 6 tons	€57
From 6 to 10 tons	€57
From 10 to 18 tons	€76
From 18 to 34 tons	€95
From 34 to 45 tons	€114
From 45 to 75 tons	€123
More than 75 tons	€133

OPENING HOURS EXTENSIONS

Extension of airport opening hours

Extension planned more than 7 days in advance	€198 / hour*
Extension planned less than 7 days in advance	€293 / hour*

Extension of the business aviation terminal

Extension of the business aviation terminal opening hours	€140 / hour*
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**Each hour commenced is due in full.*

OTHER SERVICES

Catering

Catering order	15% administration fees
Catering delivery	15% administration fees
Coffee / Hot water	€26 / container
Bottle of water (0.33l)	€2,7 / bottle
Ice cubes	€12 / bag
Food storage	€17 / bag / day

Cleaning

Cabin cleaning (hovering, counter and table-top wiped down)	€122 / operation
Cleaning equipment rent	€16 / operation
Dish washing service	€62 / operation
1/2 dish washing	€32 / operation
Dish washing service - Handwashing	€93 / operation
1/2 dish washing service - Handwashing	€49 / operation
Unsorted bins	€11 / bag

Reservations

Hotel reservation and associated admin	€58 / operation
Car rental reservation and associated admin	€58 / operation
Transport reservation and associated admin	15% administration fees
Taxi reservation	15% administration fees
Other requests	15% administration fees

Other

Billing fees	€54 / operation
Ramp access	€186 / vehicule
Official flight ramp access	€864 / flight
Dedicated agent	€186 / agent / hour



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